## **At-A-Glance**



## Facts about Symetra<sup>1</sup>

| <b>CEO</b><br>Margaret Meister                                 | <b>Headquarters</b> Bellevue, Washington                            |
|--|---|
| <b>CFO</b> Tommie Brooks                                       | Our offices Located in 14 cities across the U.S.                    |
| Assets<br>\$58.9 billion as of<br>Dec. 31, 2020 <sup>2.3</sup> | <b>Distribution</b> Financial professionals Insurance professionals |
| Employees<br>Over 1,900  | Registered representatives Brokers                                  |

## Our guiding principles



Our success as a business is guided by the principles of Value, Transparency and Sustainability, or **VTS**.

#### Value

We provide products and solutions people need at a competitive price—backed by dedication to excellent customer service.

#### **Transparency**

We communicate clearly and openly so people can understand what they are buying.

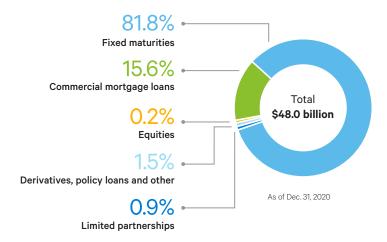
#### Sustainability

Our products stand the test of time. We're financially disciplined, so we'll be here when customers need us.

### High-quality investment portfolio

Our balance sheet reflects our rigorous risk management and strict asset-liability matching standards.

- 97% of fixed-maturities portfolio is investment grade.
- Commercial mortgage loan portfolio:
  - Provides attractive yields relative to Treasury securities.
  - 96% of portfolio is considered lower or medium risk based on their loan-to-value and debt-service coverage ratios.
  - Excellent credit performance.



## Parent company

Sumitomo Life, a mutual insurance company with over 100 years of history and one of the largest life insurance companies in Japan

Together, Sumitomo Life and Symetra have total assets of over \$370 billion.<sup>4</sup>

Not a bank or credit union deposit, obligation or guarantee May lose value

Not FDIC or NCUA/NCUSIF insured Not insured by any federal government agency

continued

### **Diverse product offerings**

We provide products and services that help people and businesses achieve their financial goals.

#### **Retirement Division**

Annuity solutions providing asset protection, growth and guaranteed income in retirement.

- · Fixed indexed annuities
- Registered index-linked annuities
- · Fixed deferred annuities
- · Income annuities:
  - Includes single premium immediate annuities (SPIA) and deferred income annuities (DIA)

#### **Benefits Division**

Products that help businesses stay competitive while providing valuable coverage to employees and their families.

- Stop loss
- Group life and accidental death and dismemberment (AD&D) insurance
- Group disability insurance and absence management programs
- Voluntary supplemental insurance
  - Accident insurance
  - Critical illness insurance
  - Hospital indemnity insurance
  - GapAssist—a 3-in-1 package of accident, critical illness and hospital indemnity benefits
  - Fixed-payment insurance—helps cover the cost of eligible medical services; may be offered with minimum essential coverage (MEC) plan administration

#### **Individual Life Division**

Products that help provide families and businesses with financial protection and stability.

- Universal life (UL) insurance, including indexed UL
- Term life insurance
- Bank-owned life insurance
- Corporate-owned life insurance

### **About Symetra Life Insurance Company**

- Established in 1957.
- Well-positioned to execute on our growth plans.
- Committed to our products and distribution strategies:
  - Annuities with transparent features and benefits.
  - Flexible stop loss, group life, disability and fixed-payment solutions supported by a best-in-class service model.
  - Life insurance products that provide guarantees, flexibility and access.

## Sound financial strength ratings<sup>5</sup>

For Symetra Life Insurance Company (est. 1957)

Financial strength ratings are impartial, third-party opinions that assess the ability of the company to meet its obligations to policyholders.

| A.M. Best         | Α  | "Excellent" | 3rd highest of 16 |
|-------------------|----|-------------|-------------------|
| Moody's           | A1 | "Good"      | 5th highest of 21 |
| Standard & Poor's | A  | "Strong"    | 6th highest of 21 |

### **Community commitment**

Symetra strives to create long-term, positive change in our communities through a combination of corporate and employee giving and a deeply held commitment to volunteerism. We proudly support nonprofit organizations whose missions align with our three giving priorities:

Housing/Homelessness, Barrier Reduction for Women and Education Support for At-Risk Youth.

## Diversity, equity and inclusion

We embrace and celebrate our diverse experiences, identities and perspectives, because lifting each other up fuels thought and creates a stronger, more innovative company. We are dedicated to equitable hiring, opportunities for advancement, career development and personal growth for all.

Established in 1957, Symetra Life Insurance Company is a subsidiary of Symetra Financial Corporation. Life insurance and annuities are issued and employee benefit plans are insured by Symetra Life Insurance Company, 777 108th Avenue NE, Suite 1200, Bellevue, WA 98004, and are not available in all U.S. states or any U.S. territory.

Symetra Financial Corporation is a wholly owned subsidiary of Sumitomo Life Insurance Company.

Guarantees and benefits are subject to the claims-paying ability of the issuing life insurance company.



<sup>&</sup>lt;sup>1</sup> References about "Symetra" are to Symetra Financial Corporation and its subsidiaries.

 $<sup>^{\</sup>rm 2}$  All financial figures for Symetra Financial Corporation are reported on a GAAP basis.

<sup>&</sup>lt;sup>3</sup> As of Dec. 31, 2020, liabilities were \$53.8 billion and stockholder's equity was \$5.1 billion.

<sup>&</sup>lt;sup>4</sup> As of March 31, 2021.

<sup>&</sup>lt;sup>5</sup> Dates of last ratings updates or affirmations are as follows: A.M. Best – Feb. 19, 2021; Standard & Poor's – June 16, 2020 and Moody's – Oct. 30, 2020. Ratings are subject to change. Please refer to www.symetra.com/ratings for current information.



Introducing

## Symetra Allocation Index (AI) Strategies



### A balanced approach to managing volatility exposure

Managing volatility with a short-term view can have a negative impact on life insurance policy performance. External influences such as index cap reductions or lower-than-expected market performance may quickly shift a policy off course. Whether the policy is designed for income distribution or policy duration, achieving level performance over the long term can be challenging. That's why we built our new Symetra AI Strategies with a long-term view in mind.

Available with Symetra IUL products, AI Strategies seek to achieve or exceed your illustrated policy performance by allocating funds to an index account based on the level of market volatility using the Cboe VIX® Index. When volatility is low, your funds are automatically allocated to the S&P 500® Index account. When volatility is high, your funds are allocated to the JPMorgan ETF Efficiente® 5 Index account.

We understand the desire to balance growth opportunity with volatility control. With Symetra Al Strategies, we can help remove the guesswork.

### **Highlights of Symetra AI Strategies**

#### **Automatic allocation of funds**

Your allocations will be automatically moved based on a widely accepted market volatility indicator—the VIX Index.

#### Achieving illustrated policy performance

Al Strategies can help the probability that your policy will perform as illustrated.

#### Policy transparency

You will always know which underlying index strategy your allocation is going into, since you can easily track the VIX Index online at cboe.com/vix.

#### An industry first

Symetra is the first carrier in the industry to use an external index (VIX) to determine your strategy allocations—and its use for life insurance is exclusive to us!



#### What is the VIX Index?

The Cboe Volatility Index® (VIX® Index) is a globally recognized gauge of U.S. equity market volatility.

The VIX Index is based on real-time prices of options on the S&P 500 Index, and it's designed to reflect investors' consensus view of the stock market's expected 30-day future volatility.<sup>1</sup>

#### **How AI Strategies work**

Based on the VIX Index's value two business days before the next monthly allocation date, your funds will allocate to either the uncapped S&P 500 or JPMorgan ETF Efficiente 5 index accounts. If the VIX Index value is below 16 (considered low volatility), your funds will allocate to the S&P 500 Index account; if its value is 16 or above (considered high volatility), your funds will allocate to the JPMorgan ETF Efficiente 5 Index account. This approach can help your policy perform as it was illustrated.



The life insurance policy does not directly participate in any outside investment or index. It is not possible to invest in an index.

| Not a bank or credit union deposit, o | May lose value          |                        |
|---------------------------------------|-------------------------|------------------------|
| Not FDIC or NCUA/NCUSIF insured       | Not insured by any fede | eral government agency |

LIM-1616 4/21

1

# Talk to your insurance professional to learn more about Symetra Al Strategies.

Life insurance is issued by Symetra Life Insurance Company, 777 108th Ave NE, Suite 1200, Bellevue, WA 98004. Products are not available in all U.S. states or any U.S. territory.

Guarantees and benefits are subject to the claims-paying ability of Symetra Life Insurance Company. Election of the Symetra Allocation Index (Al) Strategies does not guarantee a greater index credit for any index segment term.

When using the term "uncapped," we're referring to Symetra's internal crediting rate cap.

Allocations to the fixed account or index strategies are based on the allocation instructions provided at time of application, and may be subsequently changed in writing by the policyowner. When allocations occur, an index segment for each respective index strategy is created. Each index segment has its own index crediting method, index value, index cap, index spread, index floor, index participation rate, index segment term, and index start and maturity date. The index caps, floors and participation rates after the initial index segment term may be higher or lower than the initial rates, but will never be less than the guaranteed minimums shown in the policy The index spreads after the initial index segment term may be higher or lower than the initial spreads, but will never be higher than the guaranteed maximum shown in the policy.

Policy endorsements are not available in all U.S. states or any U.S. territory, and terms and conditions may vary by state in which they are available. Where available, they are usually issued under the following endorsement form numbers: Symetra Allocation Index 1-Year Point-to-Point form number ICC20\_LE6, Symetra Allocation Index 2-Year Point-to-Point form number ICC20\_LE7, S&P 500 Index Account form number ICC20\_LE9 and JPMorgan ETF Efficiente 5 Index Account form number ICC20\_LE10.

Symetra reserves the right to add, modify or remove any index strategy or crediting method. If any index is discontinued or if the calculation of any index is changed substantially, Symetra reserves the right to substitute a comparable index.

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The JPMorgan ETF Efficiente® 5 Index ("JPMorgan Index") has been licensed to Symetra Life Insurance Company (the "Licensee") for the Licensee's benefit. Neither the Licensee nor Symetra indexed universal life insurance (individually, the "Products") are sponsored, operated, endorsed, recommended, sold or promoted by J.P. Morgan Securities LLC ("JPMS") or any of its affiliates (together and individually, "JPMorgan"). JPMorgan makes no representation and gives no warranty, express or implied, to policyowners in or those otherwise taking exposure to the Products. Such persons should seek appropriate professional advice before making any investment. The JPMorgan Index has been designed and is compiled, calculated, maintained and sponsored by JPMS without regard to the Licensee, the Products or any policyowner. JPMorgan is under no obligation to continue compiling, calculating, maintaining or sponsoring the JPMorgan Index. JPMorgan may independently issue or sponsor other indices or products that are similar to and may compete with the JPMorgan Index and the Products. JPMorgan may also transact in assets referenced in the JPMorgan Index (or in financial instruments such as derivatives that reference those assets). These activities could have a positive or negative effect on the value of the JPMorgan Index and the Products.



Symetra Life Insurance Company 777 108th Avenue NE, Suite 1200 Bellevue, WA 98004-5135

#### www.symetra.com

Symetra® is a registered service mark of Symetra Life Insurance Company.



A flexible life insurance solution that offers both death benefit protection and future income potential.

## **Prepared For:**

Sample Client

**On** April 27, 2022

## **Presented By:**

Aegis Financial Aegis Financial 7105 West 44th Ave Wheat Ridge, CO 80033 (888) 758-7305



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## Life Insurance that offers death benefit protection and future income potential

At its core, Symetra Protector IUL 3.0 is designed to provide income-tax-free death benefit coverage. However, it is also designed to enhance policy value growth through our index crediting strategies, potentially providing tax-advantaged supplemental income.

Although proceeds of life insurance are generally received income-tax-free by beneficiaries, estate and local taxes may apply. Consult your attorney or tax professional for more information.

- ✓ Policy Value Growth Potential: Eleven index crediting strategies are available so you can participate in the growth of a rising market but are protected from the loss of a negative market.
- ✓ Symetra Allocation Index Strategies: Are index crediting strategies which allocate the funds automatically to either the S&P 500<sup>®</sup> index strategy, or the JPMorgan ETF Efficiente<sup>®</sup> index strategy. Which strategy receives the allocation is based on an external market volatility index known as the Cboe's VIX index or the "VIX". If the VIX is below the VIX Threshold of 16, two business days prior to the Allocation Date, then the Allocation goes fully into the S&P 500<sup>®</sup> index strategy. If the VIX is equal or above the VIX Threshold of 16, two business days prior to the Allocation Date, then the Allocation goes fully to the JPMorgan ETF Efficiente<sup>®</sup> index strategy. Once your money has been allocated to either the S&P 500<sup>®</sup> Index or JPMorgan ETF Efficiente<sup>®</sup> 5 Index, it will remain in that index until the segment matures and a new segment is created.
  - Symetra Allocation Index 1-Year Point to Point
  - Symetra Allocation Index 2-Year Point to Point

Election of the Symera Allocation Index Strategies does NOT guarantee a greater Index credit for any index segment term.

- ✓ Base Index Strategies: Provide lower index caps and/or participation rates than the other strategies, but applies an additional index credit rate to the Policy Value upon maturity of the index segment. This additional index credit rate is used to determine the additional index credit amount (bonus) and is in addition to any other index credits earned. Our Base options include:
  - S&P 500® Composite Stock Price Index Base 1-Year Point to Point
  - JPMorgan ETF Efficiente® 5 Index Base 1-Year Point to Point
  - Blended S&P 500<sup>®</sup> Index and JPMorgan Efficiente<sup>®</sup> 5 Index Base 2-Year Point to Point

Allocations to the Base Index Strategies will receive an additional index credit upon maturity of the index segment. The current index credit is 0.50% for the 1-year segments and 1.00% for the 2-year blended segment but will never be less than the Guaranteed Minimum Additional Index Credit Rate shown in the policy. Election of a Select and/or Base Index Strategy does NOT guarantee a greater index credit for any index segment term.

- ✓ Core Index Strategies: Lock-in any interest earnings and help protect against losses in negative markets. Our Core options include:
  - S&P 500® Composite Stock Price Index 1-Year Point to Point
  - JPMorgan ETF Efficiente® 5 Index 1-Year Point to Point
  - Blended S&P 500<sup>®</sup> Index and JPMorgan Efficiente<sup>®</sup> 5 Index 2-Year Point to Point



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

✓ Select Index Strategies: Offer the same benefits of Core strategies. For an additional cost, Select Index Strategies provide opportunities to capture higher index caps and/or participation rates than the Core and Base Strategies. Our Select options include:

- S&P 500® Composite Stock Price Index Select 1-Year Point to Point
- JPMorgan ETF Efficiente® 5 Index Select 1-Year Point to Point
- Blended S&P 500<sup>®</sup> Index and JPMorgan Efficiente<sup>®</sup> 5 Index Select 2-Year Point to Point

Allocations to the Select Index Strategies will incur an additional charge. This charge applies for each index segment term, which will reduce the policy value.

✓ Why Index Cap and Participation Rates Can Fluctuate: Index caps and participation rates are primarily affected by Symetra's fixed income investment portfolio yields and hedging costs for participating in the index strategies. Symetra uses a hedging strategy that purchases option contracts on the selected index. The hedging strategies help support the index strategy's interest crediting rate. Hedging costs change with market conditions and can affect the index caps and participation rates declared by Symetra.

Periods of high fixed income portfolio yields and low hedging costs can produce higher declared index caps and participation rates. Periods of low fixed income portfolio yields and high hedging costs can produce lower declared index caps and participation rates.

✓ Access: Through withdrawals and loans, provides access to policy values for future supplemental income needs.

In addition, if facing a terminal illness or chronic illness, your death benefit may be able to provide cash you can use to cover your expenses.

- ✓ Guarantees: Your policy contains a Lookback Guarantee which may provide an increase in policy value, if the average annual percentage rate of any actual index credits, over the respective Lookback Guarantee Period, is less than the average annual percentage rate of any index credits based on the Lookback Guarantee rate, as defined in the policy, per year cumulatively over resetting 8-year periods. The first 8-year period begins at the time your policy is issued and will be recalculated, over an 8-year period, after the previous period has elapsed.
- ✓ Charitable Giving Benefit Rider: For no extra premium, your policy can provide a qualified charity of your choice with an additional benefit of 1% of the base policy specified amount (up to \$100,000) upon the insured's death. This rider is only available at issue.

Within this custom-tailored illustration, you'll find information on your premiums and death benefit, as well as detailed projections on how your policy value could potentially grow over time. We've created this illustration to help you and your insurance professional explore what Symetra Protector IUL 3.0 can do for you and the people you care about.

## Initial Annual Premium: \$20,000.00

You can choose the amount and frequency of your premiums, as long as you have enough Net Surrender Value to cover policy charges. Depending on how your policy performs, you may need to maintain, resume or increase your premium payments in order to continue your death benefit.

## **Benefits Information**

The following benefits are included in this illustration:

✓ Accelerated Death Benefit for Chronic Illness Plus Rider - Form Number ICC16\_LE7



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

- ✓ Accelerated Death Benefit for Terminal Illness Rider (no additional premium) Form Number ICC16\_LE5
- ✓ Accelerated Death Benefit for Chronic Illness Rider (no additional premium) Form Number ICC16\_LE6
- ✓ Overloan Lapse Protection Rider (no additional cost unless exercised) Form Number ICC17\_LE5
- ✓ Charitable Giving Benefit Rider (no additional premium) Form Number ICC16\_LE8
- ✓ Lapse Protection Benefit

## **Optional Illustrated Benefits**

Accelerated Death Benefit for Chronic Illness Plus Rider (CI Plus) is a rider that allows you to access up to 100% of your death benefit (paid out in 2% monthly installments, subject to the IRS per diem limit), if the insured has been certified by a licensed health care practitioner as being chronically ill. A licensed health care practitioner must certify the insured is unable to perform, without substantial assistance, at least two of six activities of daily living (bathing, continence, dressing, eating, toileting, and transferring) due to the loss of functional capacity; or has a severe cognitive impairment, requiring substantial supervision to ensure the health and safety of him or herself. This rider is available for an additional cost and requires additional underwriting. You can refer to the Accelerated Benefit Application Disclosure form for complete details.

To continue receiving Accelerated Death Benefit payments under CI Plus, the insured must be recertified every 12 months.

#### **Effect on Policy Values**

- Cost of insurance, expense charges, and charges for this rider will not be assessed while Accelerated Death Benefit payments are being received under CI Plus.
- Accelerated Death Benefit payments under CI Plus will not impact any active riders in effect at the time such payment is made.
- The Accelerated Death Benefit payments under CI Plus will reduce the policy value, and cumulative premiums.
- Post issue changes (withdrawals, loans, face decreases, face increases, and death benefit option changes) are not permitted while receiving payments.
- When your remaining death benefit is equal to zero, Accelerated Death Benefit payments under CI Plus will stop.
- After the rider terminates, rider charges will no longer be assessed. Any rider charges already assessed on the
  policy will not be refunded.
- Monthly charges will resume if the insured recovers or fails to recertify.

#### **Additional Information**

CI Plus is offered in addition to other accelerated death benefit riders that may be available on the policy. Exercising CI Plus will preclude you from exercising the Accelerated Death Benefit for Terminal Illness Rider.

The receipt of an Accelerated Death Benefit may be taxable. You should consult your personal tax or legal professional before applying for this benefit. You may lose your right to receive certain public funds such as Medicare, Medicaid, Social Security, Supplemental Security, Supplemental Security Income (SSI), and possibly others. The benefits payable under this rider are intended to qualify as accelerated death benefits under section 101(g) of the Internal Revenue Code of 1986, as amended.

## **Benefits Included at No Additional Premium**

Accelerated Death Benefit for Terminal Illness Rider allows you to access up to \$285,809 of the policy's death benefit while living if a physician determines the insured is terminally ill with less than 12 months to live. The Accelerated Benefit Death payment is discounted by one year of interest guaranteed not to exceed the policy Loan Interest Charged on Borrowed Amounts. Any changes to the death benefit will result in a change to the amount available. ICC16 LE5



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

Accelerated Death Benefit for Chronic Illness Rider allows you to access up to \$190,540 of the policy's death benefit if the insured is diagnosed with a chronic illness. A licensed health care practitioner must certify the insured is unable to perform, without substantial assistance, at least two of six activities of daily living (bathing, continence, dressing, eating, toileting, and transferring) due to the loss of functional capacity; or has a severe cognitive impairment, requiring substantial supervision to ensure the health and safety of him or herself. You can refer to the Accelerated Benefit Application Disclosure form for complete details. This amount is based on the initial death benefit. Any changes to the death benefit will result in a change to the amount available. ICC16\_LE6

The Insured must be re-certified as being Chronically III every 12 months, prior to the expiry of the last certification.

#### Important note:

There is no restriction on the use of proceeds of these accelerated death benefits when the insured has become chronically ill or otherwise eligible for benefits from a qualified event.

**Overloan Lapse Protection Rider** protects your policy from inadvertently lapsing and potentially losing its favorable life insurance tax treatment when an outstanding loan balance nears the policy value. ICC17\_LE5

Symetra Life Insurance Company will notify you in writing of your option to exercise the rider when qualifications are met. When exercised, no further premium payments or loan repayments are due and your policy will not lapse. Additional loans and withdrawals are no longer available.

#### Qualifying conditions:

- When the policy value multiplied by the applicable IRS Guideline factor exceeds your death benefit as detailed in your policy.
- The insured is at least 75 years of age.
- The policy is in-force for at least 15 years.
- Loan amount must exceed the smaller of either: [a] 93% multiplied by the policy value, or [b] (100% applicable Overloan Protection Exercise Charges) multiplied by the policy value.

#### Exercising the rider option:

- · Rider must be exercised in writing.
- Death benefit option is level specified amount. If currently not level, it will be changed to level.
- Policy loan type is standard. If currently not standard, it will be converted to standard.
- One-time charge is deducted from the policy value when exercised.
- Unloaned policy value will be moved to the fixed account.
- · Once exercised, the rider cannot be reversed.

Neither the IRS nor the courts have ruled on the tax consequences of exercising the Overloan Lapse Protection Rider. It is possible that the IRS or a court could assert that the Policy has been effectively terminated and that the outstanding loan balance should be treated as a distribution, all or a portion of which could be taxable when the Rider is exercised. In addition, this Overloan Protection Rider may not be appropriate for your particular circumstances. Consult with a tax professional regarding the risks associated with exercising this rider.

**Charitable Giving Benefit Rider** pays an additional benefit of \$3,811 to a qualified charity of your choice upon the death of the insured. This amount is based on the initial death benefit. Any changes to the death benefit will result in a change to the amount available. ICC16 LE8

**Lapse Protection Benefit** guarantees that during the Lapse Protection Benefit Period, your policy will not enter the grace period, even if the Net Cash Surrender Value is insufficient to cover monthly deductions. As illustrated, your policy will be in a Lapse Protection Benefit Period through the insured's age 88.



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

The Lapse Protection Benefit Period is directly affected by the timing and amount of premium payments, loans and withdrawals. To ensure that your policy remains in the Lapse Protection Benefit Period illustrated, it is important that premium payments and any loans or withdrawals occur only as illustrated. Any deviations from this illustration will impact the actual Lapse Protection Benefit Period and could result in the need for additional premium payments or loan repayments to restore the Lapse Protection Benefit Period to the originally illustrated duration.

Death benefit changes or loans and withdrawals, other than what is illustrated, will impact the Lapse Protection Benefit Period. If the policy is being kept in-force only by the Lapse Protection Benefit, the opportunity to build policy value may be lost. Additionally, if this occurs, loans and withdrawals are no longer allowed.

A rider is a provision of the policy that may have additional costs, limitations, potential benefits and features that should never be confused with the base policy itself. Before evaluating the benefits of a rider, carefully examine the policy to which it is attached.



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Index Strategies**

Symetra Protector IUL 3.0 is designed to maximize your policy's growth and income potential through our Index Strategies. Each index strategy provides a guaranteed minimum crediting rate so you'll never have negative returns in a down market. Plus, any index-linked gains your policy value receives are locked-in and shielded from market declines in the future. You may elect to choose from 2 Symetra Allocation Index strategies, 3 Base index strategies, 3 Core Index strategies and 3 Select index strategies.

Symetra Allocation Index Strategies are index crediting strategies which allocate the funds automatically to either the S&P 500® index strategy, or the JPMorgan ETF Efficiente® index strategy. Which strategy receives the allocation is based on an external market volatility index known as the Cboe's VIX index or the "VIX". If the VIX is below the VIX Threshold of 16, two business days prior to the Allocation Date, then the Allocation goes fully into the S&P 500® index strategy. If the VIX is equal or above the VIX Threshold of 16, two business days prior to the Allocation Date, then the Allocation goes fully to the JPMorgan ETF Efficiente® index strategy. Once your money has been allocated to either the S&P 500® Index or JPMorgan ETF Efficiente® 5 Index, it will remain in that index until the segment matures and a new segment is created.

- ✓ Symetra Allocation Index 1-Year Point to Point
- ✓ Symetra Allocation Index 1-Year Point to Point

Our Base strategies provide lower index caps and/or participation rates than the other strategies, but guarantee the payment of an additional index credit which is applied to your account value upon maturity of these segments. Our Base index strategies include:

- √ S&P 500<sup>®</sup> Composite Stock Price Index Base 1-Year Point to Point
- ✓ JPMorgan ETF Efficiente® 5 Index Base 1-Year Point to Point
- ✓ Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index Base 2-Year Point to Point

Allocations to the Base Index Strategies will receive an additional index credit upon maturity of the index segment. The current index credit is 0.50% for the 1-year segments and 1.00% for the 2-year blended segment but will never be less than the Guaranteed Minimum Additional Index Credit Rate shown in the policy.

Our Core strategies offer you the option to select from three index strategies, including:

- ✓ S&P 500<sup>®</sup> Composite Stock Price Index 1-Year Point to Point
- ✓ JPMorgan ETF Efficiente® 5 Index 1-Year Point to Point
- ✓ Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index 2-Year Point to Point

Our Select strategies are available at an additional cost and allow you to potentially capture higher cap and participation rates. Our Select index strategies include:

- √ S&P 500<sup>®</sup> Composite Stock Price Index Select 1-Year Point to Point
- ✓ JPMorgan ETF Efficiente® 5 Index Select 1-Year Point to Point
- ✓ Blended S&P 500<sup>®</sup> Index and JPMorgan ETF Efficiente<sup>®</sup> 5 Index Select 2-Year Point to Point

Allocations to the Select Index Strategies will incur an additional charge. This charge applies for each index segment term, which will reduce the policy value.

Election of a Base and/or Select Index Strategy does NOT guarantee a greater index credit for any index segment term.

Because Symetra Protector IUL 3.0 is not an investment contract, net premium is not directly invested in the market or any index strategy.



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### **Creating Index Segments**

When you pay a premium, a premium charge is subtracted from your premium, resulting in what is called net premium. The net premium stays in the Holding Account, along with interest earned, if any, during the period as well as any standard loan repayments made. On the next monthly allocation date, the amount in the Holding Account is allocated to the fixed account and/or index strategies, based on your chosen allocation. Any amount you have allocated to an index strategy creates an index segment. Once an index segment has been created, you may not transfer out until the end of the segment term. At the end of the segment term, a new segment will be created based on your current allocation.

When a segment is created in the Select series, through a premium payment or reinvested from a maturing segment, there is a charge deducted from the amount used to create the segment. The S&P 500® Composite Stock Price Index - Select and the JPMorgan ETF Efficiente® 5 Index - Select, have a charge of 0.50% of the amount placed in the segment. The Blended S&P500® Index and JPMorgan ETF Efficiente® 5 Index - Select has a charge of 1.00% of the amount placed in the segment.

#### **Calculating Index Credits**

An index strategy credits interest by measuring the percentage difference between values of the measuring index(es) (S&P 500®, for example) at the start and end of the segment term, then applying any applicable index cap, floor and participation rate.

Each index strategy has its own cap, floor and participation rate. The cap, floor and participation rates may change in the future but can never be lower than the guaranteed minimum rates. Once an index segment is created, that segment's cap, floor and participation rate will not change for the duration of that segment term. The segment cap, floor and participation rates shown in this illustration are as of 4/27/2022.

**Index Cap:** The maximum interest rate a segment will be credited. If the measuring index's performance is greater than the cap, the segment interest rate will equal the cap.

**Index Floor:** The minimum interest rate a segment will be credited. If the measuring index's performance is less than the floor, the segment interest rate will equal the floor.

Index Participation Rate: This rate describes how much of the change to the index(es) that you "participate" in.

**Index Spread Rate:** The index spread rate, if applicable, is a rate used to determine the final Index Credit. The index spread rate must be exceeded by the index in order to earn any Index Credits.

| Symetra Allocation Index Options | Index Floor | Index Cap | Index Sp | read Rate  | Index Participation Rate |            |  |
|----------------------------------|-------------|-----------|----------|------------|--------------------------|------------|--|
|                                  |             |           | Current  | Guaranteed | Current                  | Guaranteed |  |
| 1-Year Point to Point            | 0.00%       | No Cap    | 6.00%    | 20.00%     | 120.00%                  | 35.00%     |  |
| 2-Year Point to Point            | 0.00%       | No Cap    | 5.00%    | 20.00%     | 160.00%                  | 45.00%     |  |



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

| Base Options                               | Segment | Inde    | х Сар      | Index   | Floor      | Index Participation Rate |            |
|--|---------|---------|------------|---------|------------|--------------------------|------------|
| Dade options                               | Term    | Current | Guaranteed | Current | Guaranteed | Current                  | Guaranteed |
| S&P 500® Index - Base                      | 1-Year  | 6.25%   | 1.75%      | 0.00%   | 0.00%      | 100.00%                  | 100.00%    |
| JPMorgan ETF Efficiente® 5 Index - Base    | 1-Year  | No Cap  | No Cap     | 0.00%   | 0.00%      | 85.00%                   | 25.00%     |
| Blended S&P 500® Index and                 |         | No Cap  | No Cap     | 0.00%   | 0.00%      | 75.00%                   | 5.00%      |
| JPMorgan ETF Efficiente® 5 Index -<br>Base | 2-Year  | No Cap  | No Cap     | 0.00%   | 0.00%      | 75.00%                   | 40.00%     |

| Core Options                     | Segment        | Inde    | х Сар      | Index   | Floor      | Index Participation Rate |            |  |
|----------------------------------|----------------|---------|------------|---------|------------|--------------------------|------------|--|
| соло срасаю                      | Term           | Current | Guaranteed | Current | Guaranteed | Current                  | Guaranteed |  |
| S&P 500 <sup>®</sup> Index       | 1-Year         | 7.50%   | 2.25%      | 0.00%   | 0.00%      | 100.00%                  | 100.00%    |  |
| JPMorgan ETF Efficiente® 5 Index | 1-Year         | No Cap  | No Cap     | 0.00%   | 0.00%      | 100.00%                  | 40.00%     |  |
| Blended S&P 500® Index and       | 2-Year         | No Cap  | No Cap     | 0.00%   | 0.00%      | 85.00%                   | 15.00%     |  |
| JPMorgan ETF Efficiente® 5 Index | <b>2-</b> 16a1 | No Cap  | No Cap     | 0.00%   | 0.00%      | 95.00%                   | 60.00%     |  |

| Select Options                            | Segment | Inde    | х Сар      | Index   | Floor      | Index Participation Rate |            |  |
|---|---------|---------|------------|---------|------------|--------------------------|------------|--|
| Colour Options                            | Term    | Current | Guaranteed | Current | Guaranteed | Current                  | Guaranteed |  |
| S&P 500® Index - Select                   | 1-Year  | 8.75%   | 3.00%      | 0.00%   | 0.00%      | 100.00%                  | 100.00%    |  |
| JPMorgan ETF Efficiente® 5 Index - Select | 1-Year  | No Cap  | No Cap     | 0.00%   | 0.00%      | 115.00%                  | 55.00%     |  |
| Blended S&P 500® Index and                | 0.1/    | No Cap  | No Cap     | 0.00%   | 0.00%      | 95.00%                   | 25.00%     |  |
| JPMorgan ETF Efficiente® 5 Index - Select | 2-Year  | No Cap  | No Cap     | 0.00%   | 0.00%      | 115.00%                  | 80.00%     |  |



Symetra Protector IUL 3.0 - GPT Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Hypothetical Returns by Strategy**

The historical rates shown below are determined by applying the current index cap, index floor and participation rate to the most recent 25 full calendar years of historical index performance. If no index value was published on the beginning and end dates of the calendar year, then the most recent previous index value was used to determine the historical rates.

IMPORTANT NOTE: The JPMorgan ETF Efficiente® 5 Index launched on October 29, 2010. Values in this illustration are based on a combination of actual index performance after this date and hypothetical back-tested performance prior to this date. Back-testing uses simulated analysis and hypothetical circumstances to estimate how the index may have performed prior to its actual existence. Index performance calculated by back-testing is purely theoretical. The hypothetical back-tested performance in this illustration has not been verified by an independent third party. Neither Symetra nor JPMorgan makes any representation that the index will perform as represented in this illustration.

The actual credited rates will vary based on the actual change in the index and actual declared cap and participation rate within each index segment. These figures do not represent actual interest that would have been credited because the index cap and participation rate would have changed over time and actual results would have been different. There are administrative, cost of insurance and product charges associated with the Symetra Protector IUL 3.0 policy. The historical returns by strategy do not reflect these charges. It is not meant to predict future performance.



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### Symetra Allocation Index 1-Year Point to Point

|      | S&P                                     | 500 <sup>®</sup> Index              | JPMorgan ETF                            | Efficiente® 5 Index                 |
|------|---|-------------------------------------|---|-------------------------------------|
| Year | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance |
| 1997 | 31.01%                                  | 25.01%                              | N/A                                     | N/A                                 |
| 1998 | 26.67%                                  | 20.67%                              | N/A                                     | N/A                                 |
| 1999 | 19.53%                                  | 13.53%                              | N/A                                     | N/A                                 |
| 2000 | -10.14%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2001 | -13.04%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2002 | -23.37%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2003 | 26.12%                                  | 20.12%                              | N/A                                     | N/A                                 |
| 2004 | 9.22%                                   | 3.22%                               | N/A                                     | N/A                                 |
| 2005 | 3.00%                                   | 0.00%                               | N/A                                     | N/A                                 |
| 2006 | 13.62%                                  | 7.62%                               | N/A                                     | N/A                                 |
| 2007 | 3.53%                                   | 0.00%                               | N/A                                     | N/A                                 |
| 2008 | -38.49%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2009 | 23.45%                                  | 17.45%                              | N/A                                     | N/A                                 |
| 2010 | 12.78%                                  | 6.78%                               | N/A                                     | N/A                                 |
| 2011 | 0.00%                                   | 0.00%                               | 11.62%                                  | 13.95%                              |
| 2012 | 13.41%                                  | 7.41%                               | 6.90%                                   | 8.27%                               |
| 2013 | 29.60%                                  | 23.60%                              | 2.41%                                   | 2.89%                               |
| 2014 | 11.39%                                  | 5.39%                               | 6.67%                                   | 8.00%                               |
| 2015 | -0.73%                                  | 0.00%                               | -6.42%                                  | 0.00%                               |
| 2016 | 9.54%                                   | 3.54%                               | 4.52%                                   | 5.43%                               |
| 2017 | 19.42%                                  | 13.42%                              | 8.84%                                   | 10.61%                              |
| 2018 | -6.24%                                  | 0.00%                               | -7.45%                                  | 0.00%                               |
| 2019 | 28.88%                                  | 22.88%                              | 8.88%                                   | 10.65%                              |
| 2020 | 15.55%                                  | 9.55%                               | 2.26%                                   | 2.71%                               |
| 2021 | 16.26%                                  | 10.26%                              | 6.70%                                   | 8.04%                               |



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### Symetra Allocation Index 2-Year Point to Point

|      | S&P                                     | 500® Index                          | JPMorgan ETF                            | Efficiente® 5 Index                 |
|------|---|-------------------------------------|---|-------------------------------------|
| Year | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance |
| 1997 | 57.56%                                  | 26.28%                              | N/A                                     | N/A                                 |
| 1998 | 65.95%                                  | 30.47%                              | N/A                                     | N/A                                 |
| 1999 | 51.40%                                  | 23.20%                              | N/A                                     | N/A                                 |
| 2000 | 7.41%                                   | 1.20%                               | N/A                                     | N/A                                 |
| 2001 | -21.86%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2002 | -33.36%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2003 | -3.35%                                  | 0.00%                               | N/A                                     | N/A                                 |
| 2004 | 37.75%                                  | 16.37%                              | N/A                                     | N/A                                 |
| 2005 | 12.50%                                  | 3.75%                               | N/A                                     | N/A                                 |
| 2006 | 17.03%                                  | 6.01%                               | N/A                                     | N/A                                 |
| 2007 | 17.63%                                  | 6.31%                               | N/A                                     | N/A                                 |
| 2008 | -36.31%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2009 | -24.06%                                 | 0.00%                               | N/A                                     | N/A                                 |
| 2010 | 39.23%                                  | 17.12%                              | N/A                                     | N/A                                 |
| 2011 | 12.78%                                  | 3.89%                               | N/A                                     | N/A                                 |
| 2012 | 13.40%                                  | 4.20%                               | 19.32%                                  | 15.45%                              |
| 2013 | 46.98%                                  | 20.99%                              | 9.47%                                   | 7.58%                               |
| 2014 | 44.36%                                  | 19.68%                              | 9.24%                                   | 7.39%                               |
| 2015 | 10.58%                                  | 2.79%                               | -0.18%                                  | 0.00%                               |
| 2016 | 8.74%                                   | 1.87%                               | -2.19%                                  | 0.00%                               |
| 2017 | 30.81%                                  | 12.90%                              | 13.76%                                  | 11.01%                              |
| 2018 | 11.97%                                  | 3.49%                               | 0.73%                                   | 0.58%                               |
| 2019 | 20.84%                                  | 7.92%                               | 0.76%                                   | 0.61%                               |
| 2020 | 48.92%                                  | 21.96%                              | 11.34%                                  | 9.07%                               |
| 2021 | 47.52%                                  | 21.26%                              | 9.11%                                   | 7.29%                               |



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### **Base Options**

|      | S&P 500 <sup>®</sup> Index<br>- Base<br>1-Year |               | 5 Inde     | ETF Efficiente® ex - Base Year | - 1        | 00 <sup>®</sup> Index<br>3ase<br>Year | JPMorgan ETF Efficiente® 5 Index - Base 2-Year |              | Blended S&P 500®<br>Index and JPMorgan ETF<br>Efficiente® 5 Index - Base |
|------|--|---------------|------------|--------------------------------|------------|---------------------------------------|--|--------------|--|
|      | Actual   | TCai          | Actual     | Todi                           | Actual     | Todi                                  |  |              | Efficiente o macx base   |
|      | Historical                                     | Resulting     | Historical | Resulting                      | Historical | Resulting                             | Actual<br>Historical                           | Resulting    | Resulting  |
|      | Index  | Account       | Index      | Account                        | Index      | Account                               | Index  | Account      | Account  |
| Year | Change   | Performance   | Change     | Performance                    | Change     | Performance                           | Change   | Performance  | Performance  |
| 1001 | Change   | T GHOITHAITEG |            | 1 0110111101100                |            | 1 0110111101100                       | J  | 1 orionnanco |  |
| 1997 | 31.01%   | 6.25%         | N/A        | N/A                            | 57.56%     | 21.58%                                | N/A  | N/A          | N/A  |
| 1998 | 26.67%   | 6.25%         | N/A        | N/A                            | 65.95%     | 24.73%                                | N/A  | N/A          | N/A  |
| 1999 | 19.53%   | 6.25%         | N/A        | N/A                            | 51.40%     | 19.28%                                | N/A  | N/A          | N/A  |
| 2000 | -10.14%  | 0.00%         | N/A        | N/A                            | 7.41%      | 2.78%                                 | N/A  | N/A          | N/A  |
| 2001 | -13.04%  | 0.00%         | N/A        | N/A                            | -21.86%    | 0.00%                                 | N/A  | N/A          | N/A  |
| 2002 | -23.37%  | 0.00%         | N/A        | N/A                            | -33.36%    | 0.00%                                 | N/A  | N/A          | N/A  |
| 2003 | 26.12%   | 6.25%         | N/A        | N/A                            | -3.35%     | 0.00%                                 | N/A  | N/A          | N/A  |
| 2004 | 9.22%  | 6.25%         | N/A        | N/A                            | 37.75%     | 14.15%                                | N/A  | N/A          | N/A  |
| 2005 | 3.00%  | 3.00%         | N/A        | N/A                            | 12.50%     | 4.69%                                 | N/A  | N/A          | N/A  |
| 2006 | 13.62%   | 6.25%         | N/A        | N/A                            | 17.03%     | 6.39%                                 | N/A  | N/A          | N/A  |
| 2007 | 3.53%  | 3.53%         | N/A        | N/A                            | 17.63%     | 6.61%                                 | N/A  | N/A          | N/A  |
| 2008 | -38.49%  | 0.00%         | N/A        | N/A                            | -36.31%    | 0.00%                                 | N/A  | N/A          | N/A  |
| 2009 | 23.45%   | 6.25%         | N/A        | N/A                            | -24.06%    | 0.00%                                 | N/A  | N/A          | N/A  |
| 2010 | 12.78%   | 6.25%         | N/A        | N/A                            | 39.23%     | 14.71%                                | N/A  | N/A          | N/A  |
| 2011 | 0.00%  | 0.00%         | 11.62%     | 9.88%                          | 12.78%     | 4.79%                                 | N/A  | N/A          | N/A  |
| 2012 | 13.41%   | 6.25%         | 6.90%      | 5.86%                          | 13.40%     | 5.03%                                 | 19.32%   | 7.24%        | 12.27%   |
| 2013 | 29.60%   | 6.25%         | 2.41%      | 2.05%                          | 46.98%     | 17.62%                                | 9.47%  | 3.55%        | 21.17%   |
| 2014 | 11.39%   | 6.25%         | 6.67%      | 5.67%                          | 44.36%     | 16.64%                                | 9.24%  | 3.47%        | 20.10%   |
| 2015 | -0.73%   | 0.00%         | -6.42%     | 0.00%                          | 10.58%     | 3.97%                                 | -0.18%   | 0.00%        | 3.97%  |
| 2016 | 9.54%  | 6.25%         | 4.52%      | 3.85%                          | 8.74%      | 3.28%                                 | -2.19%   | 0.00%        | 3.28%  |
| 2017 | 19.42%   | 6.25%         | 8.84%      | 7.51%                          | 30.81%     | 11.55%                                | 13.76%   | 5.16%        | 16.71%   |
| 2018 | -6.24%   | 0.00%         | -7.45%     | 0.00%                          | 11.97%     | 4.49%                                 | 0.73%  | 0.27%        | 4.76%  |
| 2019 | 28.88%   | 6.25%         | 8.88%      | 7.55%                          | 20.84%     | 7.81%                                 | 0.76%  | 0.29%        | 8.10%  |
| 2020 | 15.55%   | 6.25%         | 2.26%      | 1.92%                          | 48.92%     | 18.35%                                | 11.34%   | 4.25%        | 22.60%   |
| 2021 | 16.26%   | 6.25%         | 6.70%      | 5.70%                          | 47.52%     | 17.82%                                | 9.11%  | 3.42%        | 21.24%   |



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### **Core Options**

|      | S&P 500 <sup>®</sup> Index<br>1-Year |                                     | Efficient                               | rgan ETF<br>te® 5 Index<br>·Year    |   | 00 <sup>®</sup> Index<br>-Year      | JPMorgan ETF<br>Efficiente® 5 Index<br>2-Year |                                     | Blended S&P 500 <sup>®</sup><br>Index and JPMorgan ETF<br>Efficiente <sup>®</sup> 5 Index |
|------|--------------------------------------|-------------------------------------|---|-------------------------------------|---|-------------------------------------|---|-------------------------------------|---|
| Year | Actual Historical Index Change       | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change       | Resulting<br>Account<br>Performance | Resulting<br>Account<br>Performance   |
| 1997 | 31.01%                               | 7.50%                               | N/A                                     | N/A                                 | 57.56%                                  | 24.46%                              | N/A   | N/A                                 | N/A   |
| 1998 | 26.67%                               | 7.50%                               | N/A                                     | N/A                                 | 65.95%                                  | 28.03%                              | N/A   | N/A                                 | N/A   |
| 1999 | 19.53%                               | 7.50%                               | N/A                                     | N/A                                 | 51.40%                                  | 21.85%                              | N/A   | N/A                                 | N/A   |
| 2000 | -10.14%                              | 0.00%                               | N/A                                     | N/A                                 | 7.41%                                   | 3.15%                               | N/A   | N/A                                 | N/A   |
| 2001 | -13.04%                              | 0.00%                               | N/A                                     | N/A                                 | -21.86%                                 | 0.00%                               | N/A   | N/A                                 | N/A   |
| 2002 | -23.37%                              | 0.00%                               | N/A                                     | N/A                                 | -33.36%                                 | 0.00%                               | N/A   | N/A                                 | N/A   |
| 2003 | 26.12%                               | 7.50%                               | N/A                                     | N/A                                 | -3.35%                                  | 0.00%                               | N/A   | N/A                                 | N/A   |
| 2004 | 9.22%                                | 7.50%                               | N/A                                     | N/A                                 | 37.75%                                  | 16.04%                              | N/A   | N/A                                 | N/A   |
| 2005 | 3.00%                                | 3.00%                               | N/A                                     | N/A                                 | 12.50%                                  | 5.31%                               | N/A   | N/A                                 | N/A   |
| 2006 | 13.62%                               | 7.50%                               | N/A                                     | N/A                                 | 17.03%                                  | 7.24%                               | N/A   | N/A                                 | N/A   |
| 2007 | 3.53%                                | 3.53%                               | N/A                                     | N/A                                 | 17.63%                                  | 7.49%                               | N/A   | N/A                                 | N/A   |
| 2008 | -38.49%                              | 0.00%                               | N/A                                     | N/A                                 | -36.31%                                 | 0.00%                               | N/A   | N/A                                 | N/A   |
| 2009 | 23.45%                               | 7.50%                               | N/A                                     | N/A                                 | -24.06%                                 | 0.00%                               | N/A   | N/A                                 | N/A   |
| 2010 | 12.78%                               | 7.50%                               | N/A                                     | N/A                                 | 39.23%                                  | 16.67%                              | N/A   | N/A                                 | N/A   |
| 2011 | 0.00%                                | 0.00%                               | 11.62%                                  | 11.62%                              | 12.78%                                  | 5.43%                               | N/A   | N/A                                 | N/A   |
| 2012 | 13.41%                               | 7.50%                               | 6.90%                                   | 6.90%                               | 13.40%                                  | 5.70%                               | 19.32%  | 9.18%                               | 14.87%  |
| 2013 | 29.60%                               | 7.50%                               | 2.41%                                   | 2.41%                               | 46.98%                                  | 19.96%                              | 9.47%   | 4.50%                               | 24.46%  |
| 2014 | 11.39%                               | 7.50%                               | 6.67%                                   | 6.67%                               | 44.36%                                  | 18.85%                              | 9.24%   | 4.39%                               | 23.24%  |
| 2015 | -0.73%                               | 0.00%                               | -6.42%                                  | 0.00%                               | 10.58%                                  | 4.50%                               | -0.18%  | 0.00%                               | 4.50%   |
| 2016 | 9.54%                                | 7.50%                               | 4.52%                                   | 4.52%                               | 8.74%                                   | 3.71%                               | -2.19%  | 0.00%                               | 3.71%   |
| 2017 | 19.42%                               | 7.50%                               | 8.84%                                   | 8.84%                               | 30.81%                                  | 13.09%                              | 13.76%  | 6.54%                               | 19.63%  |
| 2018 | -6.24%                               | 0.00%                               | -7.45%                                  | 0.00%                               | 11.97%                                  | 5.09%                               | 0.73%   | 0.35%                               | 5.43%   |
| 2019 | 28.88%                               | 7.50%                               | 8.88%                                   | 8.88%                               | 20.84%                                  | 8.86%                               | 0.76%   | 0.36%                               | 9.22%   |
| 2020 | 15.55%                               | 7.50%                               | 2.26%                                   | 2.26%                               | 48.92%                                  | 20.79%                              | 11.34%  | 5.38%                               | 26.18%  |
| 2021 | 16.26%                               | 7.50%                               | 6.70%                                   | 6.70%                               | 47.52%                                  | 20.20%                              | 9.11%   | 4.33%                               | 24.53%  |



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

#### **Select Options**

|      | S&P 500 <sup>®</sup> Index<br>- Select<br>1-Year |                                     | 5 Inde                                  | ETF Efficiente®<br>x - Select<br>·Year | - 8                                     | 00 <sup>®</sup> Index<br>Select<br>Year | JPMorgan ETF Efficiente®<br>5 Index - Select<br>2-Year |                                     | Blended S&P 500 <sup>®</sup> Index and JPMorgan ETF Efficiente <sup>®</sup> 5 Index - Select |
|------|--|-------------------------------------|---|--|---|---|--|-------------------------------------|--|
| Year | Actual<br>Historical<br>Index<br>Change          | Resulting<br>Account<br>Performance | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance    | Actual<br>Historical<br>Index<br>Change | Resulting<br>Account<br>Performance     | Actual<br>Historical<br>Index<br>Change                | Resulting<br>Account<br>Performance | Resulting<br>Account<br>Performance  |
| 1997 | 31.01%   | 8.75%                               | N/A                                     | N/A                                    | 57.56%                                  | 27.34%                                  | N/A  | N/A                                 | N/A  |
| 1998 | 26.67%   | 8.75%                               | N/A                                     | N/A                                    | 65.95%                                  | 31.32%                                  | N/A  | N/A                                 | N/A  |
| 1999 | 19.53%   | 8.75%                               | N/A                                     | N/A                                    | 51.40%                                  | 24.42%                                  | N/A  | N/A                                 | N/A  |
| 2000 | -10.14%  | 0.00%                               | N/A                                     | N/A                                    | 7.41%                                   | 3.52%                                   | N/A  | N/A                                 | N/A  |
| 2001 | -13.04%  | 0.00%                               | N/A                                     | N/A                                    | -21.86%                                 | 0.00%                                   | N/A  | N/A                                 | N/A  |
| 2002 | -23.37%  | 0.00%                               | N/A                                     | N/A                                    | -33.36%                                 | 0.00%                                   | N/A  | N/A                                 | N/A  |
| 2003 | 26.12%   | 8.75%                               | N/A                                     | N/A                                    | -3.35%                                  | 0.00%                                   | N/A  | N/A                                 | N/A  |
| 2004 | 9.22%  | 8.75%                               | N/A                                     | N/A                                    | 37.75%                                  | 17.93%                                  | N/A  | N/A                                 | N/A  |
| 2005 | 3.00%  | 3.00%                               | N/A                                     | N/A                                    | 12.50%                                  | 5.94%                                   | N/A  | N/A                                 | N/A  |
| 2006 | 13.62%   | 8.75%                               | N/A                                     | N/A                                    | 17.03%                                  | 8.09%                                   | N/A  | N/A                                 | N/A  |
| 2007 | 3.53%  | 3.53%                               | N/A                                     | N/A                                    | 17.63%                                  | 8.37%                                   | N/A  | N/A                                 | N/A  |
| 2008 | -38.49%  | 0.00%                               | N/A                                     | N/A                                    | -36.31%                                 | 0.00%                                   | N/A  | N/A                                 | N/A  |
| 2009 | 23.45%   | 8.75%                               | N/A                                     | N/A                                    | -24.06%                                 | 0.00%                                   | N/A  | N/A                                 | N/A  |
| 2010 | 12.78%   | 8.75%                               | N/A                                     | N/A                                    | 39.23%                                  | 18.64%                                  | N/A  | N/A                                 | N/A  |
| 2011 | 0.00%  | 0.00%                               | 11.62%                                  | 13.36%                                 | 12.78%                                  | 6.07%                                   | N/A  | N/A                                 | N/A  |
| 2012 | 13.41%   | 8.75%                               | 6.90%                                   | 7.93%                                  | 13.40%                                  | 6.37%                                   | 19.32%   | 9.18%                               | 15.54%   |
| 2013 | 29.60%   | 8.75%                               | 2.41%                                   | 2.77%                                  | 46.98%                                  | 22.31%                                  | 9.47%  | 4.50%                               | 26.81%   |
| 2014 | 11.39%   | 8.75%                               | 6.67%                                   | 7.67%                                  | 44.36%                                  | 21.07%                                  | 9.24%  | 4.39%                               | 25.46%   |
| 2015 | -0.73%   | 0.00%                               | -6.42%                                  | 0.00%                                  | 10.58%                                  | 5.03%                                   | -0.18%   | 0.00%                               | 5.03%  |
| 2016 | 9.54%  | 8.75%                               | 4.52%                                   | 5.20%                                  | 8.74%                                   | 4.15%                                   | -2.19%   | 0.00%                               | 4.15%  |
| 2017 | 19.42%   | 8.75%                               | 8.84%                                   | 10.16%                                 | 30.81%                                  | 14.63%                                  | 13.76%   | 6.54%                               | 21.17%   |
| 2018 | -6.24%   | 0.00%                               | -7.45%                                  | 0.00%                                  | 11.97%                                  | 5.69%                                   | 0.73%  | 0.35%                               | 6.03%  |
| 2019 | 28.88%   | 8.75%                               | 8.88%                                   | 10.21%                                 | 20.84%                                  | 9.90%                                   | 0.76%  | 0.36%                               | 10.26%   |
| 2020 | 15.55%   | 8.75%                               | 2.26%                                   | 2.60%                                  | 48.92%                                  | 23.24%                                  | 11.34%   | 5.38%                               | 28.62%   |
| 2021 | 16.26%   | 8.75%                               | 6.70%                                   | 7.71%                                  | 47.52%                                  | 22.57%                                  | 9.11%  | 4.33%                               | 26.90%   |

The Maximum Illustrated Rate for each strategy is calculated by a method consistent with applicable regulations. The Averages are based on the past 20 and 25 years of performance starting on 1/1/1997, using the current index cap, index floor and index participation rate. A number of different reasonable methods may be used to calculate the averages. The maximum illustrated rates and averages are not an indication of future performance and are not guaranteed.

| Symetra Allocation Index Options | Maximum<br>Illustrated Rate | 10-Year Average | 20-Year Average | 25-Year Average |
|----------------------------------|-----------------------------|-----------------|-----------------|-----------------|
| 1-Year Point to Point            | 4.93%                       | 9.60%           | N/A             | N/A             |
| 2-Year Point to Point            | 4.93%                       | 11.71%          | N/A             | N/A             |



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

| Base Options   | Maximum<br>Illustrated Rate | 10-Year Average | 20-Year Average | 25-Year Average |  |
|--|-----------------------------|-----------------|-----------------|-----------------|--|
| S&P 500 <sup>®</sup> Index - Base  | 4.20%                       | 5.00%           | 4.39%           | 4.26%           |  |
| JPMorgan ETF Efficiente® 5 Index -<br>Base   | 4.20%                       | 4.01%           | N/A             | N/A             |  |
| Blended S&P 500 <sup>®</sup> Index and JPMorgan ETF Efficiente <sup>®</sup> 5 Index - Base | 4.20%                       | 6.71%           | N/A             | N/A             |  |

| Core Options  | Maximum<br>Illustrated Rate | 10-Year Average | 20-Year Average | 25-Year Average |
|---|-----------------------------|-----------------|-----------------|-----------------|
| S&P 500 <sup>®</sup> Index                                  | 4.93%                       | 6.00%           | 5.20%           | 5.06%           |
| JPMorgan ETF Efficiente® 5 Index                            | 4.93%                       | 4.72%           | N/A             | N/A             |
| Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index | 4.93%                       | 7.79%           | N/A             | N/A             |

| Select Options   | Maximum<br>Illustrated Rate | 10-Year Average | 20-Year Average | 25-Year Average |  |
|--|-----------------------------|-----------------|-----------------|-----------------|--|
| S&P 500® Index - Select  | 5.61%                       | 7.00%           | 6.01%           | 5.86%           |  |
| JPMorgan ETF Efficiente® 5 Index -<br>Select                         | 5.61%                       | 5.43%           | N/A             | N/A             |  |
| Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index - Select | 5.61%                       | 8.50%           | N/A             | N/A             |  |

It is Symetra's goal to be able to allow you to better understand and compare index account performance against other indexed universal life products that you may be considering purchasing. Along the same lines, Symetra's Protector IUL 3.0 product must be compliant with all applicable industry illustration guideline(s). To that note, we follow a regulatory illustration concept known as the *Benchmark Index Account*, which is derived under the following industry consistent approach:

- Looking back at the historical period of S&P 500 index returns (excluding dividends) over the previous 66 years, starting with the current calendar year
- Incorporating the product's current participation rate, index cap and index floor for the product's account (or equivalent account)
- Calculating the arithmetic average of all 25-year previous periods of time, inclusive of every trading day throughout this time period (which covers over 10,000 specific points in time)

From this, the maximum crediting rate that is allowed to be shown on your illustration is determined as shown above, along with the minimum and maximum rates derived under this calculation, which is required to also be provided for reference purposes:

Maximum Illustrated Rate 7.00% Minimum Illustrated Rate 3.66%



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Index Strategies Disclosures**

The "S&P 500 Index" is a product of S&P Dow Jones Indices LLC, a division of S&P Global, or its affiliates ("SPDJI"), and has been licensed for use by Symetra Life Insurance Company ("Symetra"). Standard & Poor's and S&P® are registered trademarks of Standard & Poor's Financial Services LLC, a division of S&P Global ("S&P"); Dow Jones® is a registered trademark of Dow Jones Trademark Holdings LLC ("Dow Jones"); and these trademarks have been licensed for use by SPDJI and sublicensed for certain purposes by Symetra. Symetra's products are not sponsored, endorsed, sold or promoted by SPDJI, Dow Jones, S&P, their respective affiliates, and none of such parties make any representation regarding the advisability of investing in such product(s) nor do they have any liability for any errors, omissions, or interruptions of the S&P 500 Index.

The JPMorgan ETF Efficiente® 5 Index ("Index") has been licensed to Symetra Life Insurance Company (the "Licensee") for the Licensee's benefit. Neither the Licensee nor Symetra Protector Flexible Premium Adjustable Life Insurance Policy With Index-Linked Interest Option (individually, the "Product") is sponsored, operated, endorsed, recommended, sold or promoted by J.P. Morgan Securities LLC ("JPMS") or any of its affiliates (together and individually, "JPMorgan"). JPMorgan makes no representation and gives no warranty, express or implied, to policyowner in or those otherwise taking exposure to the Product. Such persons should seek appropriate professional advice before making any investment. The Index has been designed and is compiled, calculated, maintained and sponsored by JPMS without regard to the Licensee, the Product or any policyowner. JPMorgan is under no obligation to continue compiling, calculating, maintaining or sponsoring the Index. JPMorgan may independently issue or sponsor other indices or products that are similar to and may compete with the Index and the Product. JPMorgan may also transact in assets referenced in the Index (or in financial instruments such as derivatives that reference those assets). These activities could have a positive or negative effect on the value of the Index and the Product.

Except for the JPMorgan ETF Efficiente® 5 Index, the performance of an index does not include the payment or reinvestment of dividends in the calculation of its performance.

The policy does not directly participate in any outside investment or index.



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Policy Details**

#### **About this illustration**

Symetra Protector IUL 3.0 is a Flexible Premium Adjustable Life Insurance Policy With Index-Linked Interest Option issued by Symetra Life Insurance Company (SLIC), 777 108th Avenue NE, Suite 1200, Bellevue, WA 98004.

This illustration explains the elements of the policy you are applying for. Many features of this illustration, including but not limited to, amount and frequency of premiums, death benefit amounts and interest rate, have a material impact on the policy. You should request different scenarios to see how each feature can impact the values shown.

This is an illustration only. An illustration is not intended to predict actual performance. Interest rates or values that are set forth in the illustration are not guaranteed, except for those items clearly labeled as guaranteed.

This illustration assumes that the currently illustrated non-guaranteed elements used will not change for all years shown. This is not likely to occur, and actual results may be more or less favorable than those shown. Assumptions on which non-guaranteed elements are based are subject to change.

#### **Underwriting**

Your actual risk class will depend on the outcome of underwriting. Illustrated values will be impacted if your actual risk class is different.

## Net Death Benefit Initial: \$381,079

Death Benefit Option A:

Level

This is the amount your beneficiaries will receive upon the death of the insured. The death benefit option you select will have an impact on the amount received. The net death benefit is reduced by any loans and loan interest.

### Premium

Initial: \$20,000 Frequency: Annual This is the amount you plan to pay each year. The illustration shows premium payments paid on the first day of each payment period. We reserve the right to require additional underwriting if the premium will result in an immediate increase in the difference between the death benefit and the policy value.

The amount required to place the policy in-force is \$3,750.00. You will not be billed for remainder of the initial premium. Payment of less than the illustrated initial premium you selected, even if the remainder of the initial premium is subsequently submitted, could result in earlier lapse and generally lower cash values than those illustrated.

#### **Premium Allocation**

When you pay a premium, a premium charge is subtracted from your premium. You may allocate your net premium payment to the fixed account and/or any of the index strategies that we make available to you.

You have elected that your premiums be allocated as follows:



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

| Symetra Allocation Index Options   | Percentage | From | Through    |
|--|------------|------|------------|
| 1-Year Point to Point  | 100.00%    | 1    | 42         |
| 2-Year Point to Point  | 0.00%      | 1    | 42         |
| Base Options   | Percentage | From | Through    |
| S&P 500® Index - Base  | 0.00%      | 1    | 42         |
| JPMorgan ETF Efficiente® 5 Index - Base  | 0.00%      | 1    | 42         |
| Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index - Base                           | 0.00%      | 1    | 42         |
| Core Options   | Percentage | From | Through    |
| S&P 500® Index   | 0.00%      | 1    | 42         |
| JPMorgan ETF Efficiente® 5 Index   | 0.00%      | 1    | 42         |
| Blended S&P 500 <sup>®</sup> Index and JPMorgan ETF Efficiente <sup>®</sup> 5 Index          | 0.00%      | 1    | 42         |
| Select Options   |            |      |            |
| S&P 500 <sup>®</sup> Index - Select  | Percentage | From | Through    |
|  | 0.00%      | 1    | 42         |
| JPMorgan ETF Efficiente® 5 Index - Select  | 0.00%      | 1    | 42         |
| Blended S&P 500 <sup>®</sup> Index and JPMorgan ETF Efficiente <sup>®</sup> 5 Index - Select | 0.00%      | 1    | 42         |
| Fixed Account  | Develope   | F    | Thereselve |
|  | Percentage | From | Through    |
|  | 0.00%      | 1    | 42         |

Please note, Symetra will issue your policy with the index selection options chosen by you in the Index Coverage Details of the supplemental application, which may be different from those index allocations shown in this sales illustration. It is recommended You request a sales illustration which corresponds to Your selected index allocations in the application supplement.



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## Index Segment Interest Rate

The illustrated interest rates for the index segments are as follows:

| Symetra Allocation Index 1-Year Point to Point 2-Year Point to Point  | <b>Rate</b> 4.93% 0.00%         | From<br>1<br>1      | Through<br>42<br>42       |
|---|---------------------------------|---------------------|---------------------------|
| Base S&P 500® Index - Base JPMorgan ETF Efficiente® 5 Index - Base Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index - Base         | Rate<br>0.00%<br>0.00%<br>0.00% | From<br>1<br>1<br>1 | Through                   |
| Core S&P 500® Index JPMorgan ETF Efficiente® 5 Index Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index                              | Rate<br>0.00%<br>0.00%<br>0.00% | From<br>1<br>1<br>1 | Through                   |
| Select S&P 500® Index - Select JPMorgan ETF Efficiente® 5 Index - Select Blended S&P 500® Index and JPMorgan ETF Efficiente® 5 Index - Select | Rate<br>0.00%<br>0.00%<br>0.00% | From<br>1<br>1<br>1 | Through<br>42<br>42<br>42 |

#### **Fixed Account**

The fixed account earns interest at a declared rate. The current interest rate when the policy is issued is guaranteed for the first policy year. After the first policy year, the current interest rate may change but will never be less than the guaranteed minimum interest rate.

| Fixed Account | Rate  | From | Through |
|---------------|-------|------|---------|
|               | 3.00% | 1    | 42      |

#### **Persistency Bonus**

Beginning in policy year 11, you will receive a guaranteed persistency bonus that increases the credits applied to your index segments as well as any applicable interest applied to the fixed account by 1.20.

#### **Lookback Guarantee**

Your policy contains a Lookback Guarantee which may provide an increase in policy value, if the average annual percentage rate of any actual index credits, over the respective Lookback Guarantee Period, is less than the average annual percentage rate of any index credits based on the Lookback Guarantee rate, as defined in the policy, per year cumulatively over resetting 8-year periods. The first 8-year period begins at the time your policy is issued and will be recalculated, over an 8-year period, after the previous period has elapsed.



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## Policy Value & Net Surrender Value

The policy value consists of your net premiums, minus monthly deductions and withdrawals, plus any interest.

The Net Surrender Value is the amount available to you upon surrender and the amount available for loans and withdrawals. The Net Surrender Value is the policy value minus any surrender charges, loans and loan interest. Surrender charges are applicable for 14 years from issue.

#### **Loans and Withdrawals**

Loans are available immediately, as long as you have sufficient Net Surrender Value. There are 2 types of loans available: standard loans and participating loans.

| Loan Type     | Policy Value  | Loan Interest<br>Credited  | Loan Interest<br>Charged |
|---------------|---|--|--------------------------|
| Standard      | Value is transferred to a loan account.   | Fixed interest rate  | Fixed loan rate          |
| Participating | Value that serves as participating for the loan remains in the index account(s) and/or the fixed account. | Credited based on<br>the performance of<br>the index account(s)<br>and/or fixed account. | Fixed loan rate          |

Only one type of loan is allowed at a given time. You can switch between loan types once per year on the policy anniversary.

Participating loans are made available to you. All such loans will remain in the Index Strategies that you have chosen and will be charged at a fixed interest rate determined by Symetra.

Standard Loan Current Loan Interest Charge Rate: 4.25% Standard Loan Guaranteed Loan Interest Charge Rate: 4.25% Participating Loan Current Loan Interest Charge Rate: 5.00% Participating Loan Guaranteed Loan Interest Charge Rate: 5.00%

#### **Guideline Premium Test**

Initial Guideline Single Premium: \$249,446 Initial Guideline Annual Premium: \$19,054 Under a policy that qualifies as life insurance, gain is not taxable as long as it remains in the policy, and the death benefit is excludable from gross income. To qualify as life insurance for federal income tax purposes, the policy must satisfy one of two alternative tests under IRC section 7702. This illustration applies the Guideline Premium Test, which requires generally that the sum of the premiums paid under the policy, less certain withdrawals, at any time must not exceed the greater of the guideline single premium or the sum of the guideline annual premiums at such time and that the death benefit at any time is not less than the applicable percentage of the policy value at that time. Guidelines are calculated at issue, but must be recalculated upon a change in your underwriting risk classification or a change to the coverage of the policy. Failure to qualify as life insurance will result in adverse tax consequences.



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

MEC Status

Initial Annual Seven Pay Premium: \$41,447

A loan or withdrawal from a life insurance policy generally is excluded from gross income to the extent it does not exceed the investment in the policy. However, if a life insurance policy also is a Modified Endowment Contract (MEC), a loan or withdrawal is includible in income to the extent of any gain on the policy, and an additional tax may apply. The gain is the excess of the policy value over the premiums paid reduced by any prior untaxed distributions and it is determined by aggregating the policy with all other MECs issued to the same policyowner in the same calendar year by affiliated life insurance companies. In general, a life insurance policy will be a MEC if the accumulated premiums paid under the policy at any time during a 7-year testing period exceeds the sum of the annual Seven Pay premiums as of that time, as determined in accordance with the requirements of IRC section 7702A.

Whether your policy will be a MEC depends on the timing and amount of premiums paid. The payment of premiums may be affected by your policy's features, your exercise of any policy options, and any changes you make to the policy. Whether the illustrated policy will become a MEC depends on the facts and circumstances. If your policy is at risk of becoming a MEC by some action you are about to take, we will notify you and give you an opportunity to avoid MEC treatment by reconsidering such action.

Based on our understanding of current tax laws, a policy issued and maintained consistent with this illustration would not become a MEC.

For tax implications, see your tax or legal professional.

This illustration is not intended as investment, accounting, legal or tax advice and Symetra Life Insurance Company does not give investment, accounting, legal or tax advice. This illustration does not attempt to provide more than general U.S. tax information associated with life insurance policies. This information is written in connection with the promotion or marketing of life insurance issued by Symetra Life Insurance Company.

You should seek advice based on your particular circumstances from an independent tax professional.

This is not a complete description of the Symetra Life Insurance Product. For a more complete description, please ask your insurance producer.

| 1 | Not a bank or credit union deposit, obli | May lose value     |                           |
|---|--|--------------------|---------------------------|
| I | Not FDIC or NCUA/NCUSIF insured          | Not insured by any | federal government agency |

Symetra® is a registered service mark of Symetra Life Insurance Company.

Symetra Life Insurance Company 777 108th Avenue NE, Suite 1200, Bellevue, WA 98004-5135



Sample Client

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Numeric Summary**

|   |     | [                           | GUARANTEE                 | D                       | NON-GUARANTEED            |                         |                           |                         |
|---|-----|-----------------------------|---------------------------|-------------------------|---------------------------|-------------------------|---------------------------|-------------------------|
|   |     |                             | Guaranteed Insurance      | ce Rates                | Midpoint Insurance Rates  |                         | Current Insurance I       | Rates                   |
|   |     |                             | Guaranteed Inte           | rest                    | Midpoint Inte             | rest                    | Non-Guaranteed Int        | erest                   |
|   |     |                             | (0.00%)                   |                         | (2.47%)                   |                         | (4.93%)                   |                         |
| Yr  | Age | Annual<br>Premium<br>Outlay | Net<br>Surrender<br>Value | Net<br>Death<br>Benefit | Net<br>Surrender<br>Value | Net<br>Death<br>Benefit | Net<br>Surrender<br>Value | Net<br>Death<br>Benefit |
| 5   | 69  | 20,000                      | 10,603                    | 381,079                 | 31,257                    | 381,079                 | 53,621                    | 381,079                 |
| 6   | 70  | 20,000                      | 16,817                    | 381,079                 | 45,355                    | 381,079                 | 76,512                    | 381,079                 |
| 10  | 74  | 20,000                      | 36,530                    | 381,079                 | 100,456                   | 381,079                 | 177,149                   | 381,079                 |
| 20  | 84  | 0                           | 0                         | 381,079                 | 0                         | 381,079                 | 262,467                   | 381,079                 |
| 25  | 89  | 0                           | Lapse                     | Lapse                   | Lapse                     | Lapse                   | 293,294                   | 381,079                 |
| Policy expiration based on premium outlay |     |                             | Policy Year:<br>Age:      | 25<br>89                | Policy Year<br>Age        |                         | Policy Year:<br>Age:      | 42<br>106               |

A zero in the annual premium outlay column means that no premiums were paid in that year; it does not mean that the policy is paid up. Charges will continue to be deducted from the policy value. Depending on actual results, premiums may need to be increased or resumed.

I certify that this illustration has been presented to the Applicant or Owner and that I have explained that any non-guaranteed elements illustrated are subject to change. I have not made any statements that are inconsistent with the illustration.

I have received a copy of this illustration and understand that any non-guaranteed elements illustrated are subject to change and could be higher or lower. The Insurance Professional has told me that they are not guaranteed.

Signature of Insurance Professional

Date

Signature of Applicant or Owner

Date

Aegis Financial 7105 West 44th Ave Wheat Ridge, CO 80033 (888) 758-7305



Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Tabular Detail**

Initial Annual Premium Payment: \$20,000.00

Premiums Payable Through Age 74

|    |     |         | C         |                   |         |         |                  |         |
|----|-----|---------|-----------|-------------------|---------|---------|------------------|---------|
|    |     |         | Guarantee | d Insurance Rates | 1       | Current | Insurance Rates  |         |
|    |     |         | Guara     | nteed Interest    |         | Non-Gua | ranteed Interest |         |
|    |     |         |           | (0.00%)           |         |         | (4.93%)          |         |
|    |     | Annual  |           | Net               | Net     |         | Net              | Net     |
|    |     | Premium | Policy    | Surrender         | Death   | Policy  | Surrender        | Death   |
| Yr | Age | Outlay  | Value     | Value             | Benefit | Value   | Value            | Benefit |
| 1  | 65  | 20,000  | 6,758     | 0                 | 381,079 | 13,006  | 0                | 381,079 |
| 2  | 66  | 20,000  | 13,045    | 0                 | 381,079 | 27,121  | 5,944            | 381,079 |
| 3  | 67  | 20,000  | 18,915    | 0                 | 381,079 | 41,729  | 21,387           | 381,079 |
| 4  | 68  | 20,000  | 24,351    | 4,840             | 381,079 | 56,809  | 37,297           | 381,079 |
| 5  | 69  | 20,000  | 29,291    | 10,603            | 381,079 | 72,309  | 53,621           | 381,079 |
| 6  | 70  | 20,000  | 33,634    | 16,817            | 381,079 | 93,329  | 76,512           | 381,079 |
| 7  | 71  | 20,000  | 37,278    | 22,328            | 381,079 | 115,221 | 100,271          | 381,079 |
| 8  | 72  | 20,000  | 43,036    | 29,954            | 381,079 | 138,017 | 124,934          | 381,079 |
| 9  | 73  | 20,000  | 45,016    | 33,804            | 381,079 | 161,748 | 150,537          | 381,079 |
| 10 | 74  | 20,000  | 45,874    | 36,530            | 381,079 | 186,493 | 177,149          | 381,079 |
| 11 | 75  | 0       | 27,531    | 20,058            | 381,079 | 193,889 | 186,416          | 381,079 |
| 12 | 76  | ő       | 6,884     | 1,278             | 381,079 | 201,388 | 195,782          | 381,079 |
| 13 | 77  | ő       | 0         | 0                 | 381,079 | 209,086 | 205,351          | 381,079 |
| 14 | 78  | ő       | 0         | 0                 | 381,079 | 216,914 | 215,047          | 381,079 |
| 15 | 79  | o o     | 0         | 0                 | 381,079 | 224,829 | 224,829          | 381,079 |
| 16 | 80  | 0       | 0         | 0                 | 381,079 | 232,801 | 232,801          | 381,079 |
| 17 | 81  | ő       | 0         | 0                 | 381,079 | 240,615 | 240,615          | 381,079 |
| 18 | 82  | ő       | 0         | 0                 | 381,079 | 248,153 | 248,153          | 381,079 |
| 19 | 83  | ő       | 0         | 0                 | 381,079 | 255,441 | 255,441          | 381,079 |
| 20 | 84  | ő       | 0         | 0                 | 381,079 | 262,467 | 262,467          | 381,079 |
| 20 | 04  | ١       | 0         | O                 | 301,079 | 202,407 | 202,407          | 301,079 |
| 21 | 85  | 0       | 0         | 0                 | 381,079 | 269,311 | 269,311          | 381,079 |
| 22 | 86  | 0       | 0         | 0                 | 381,079 | 275,876 | 275,876          | 381,079 |
| 23 | 87  | 0       | 0         | 0                 | 381,079 | 282,073 | 282,073          | 381,079 |
| 24 | 88  | 0       | 0         | 0                 | 381,079 | 287,793 | 287,793          | 381,079 |
| 25 | 89  | 0       | Lapse     | Lapse             | Lapse   | 293,294 | 293,294          | 381,079 |
| 26 | 90  | 0       |           |                   |         | 298,242 | 298,242          | 381,079 |
| 27 | 91  | 0       |           |                   |         | 302,730 | 302,730          | 381,079 |
| 28 | 92  | 0       |           |                   |         | 306,791 | 306,791          | 381,079 |
| 29 | 93  | 0       |           |                   |         | 310,465 | 310,465          | 381,079 |
| 30 | 94  | 0       |           |                   |         | 313,847 | 313,847          | 381,079 |
| 31 | 95  | 0       |           |                   |         | 317,054 | 317,054          | 381,079 |
| 32 | 96  | 0       |           |                   |         | 319,522 | 319,522          | 381,079 |
| 33 | 97  | 0       |           |                   |         | 320,967 | 320,967          | 381,079 |
| 34 | 98  | ő       |           |                   |         | 320,895 | 320,895          | 381,079 |
| 35 | 99  | ő       |           |                   |         | 318,514 | 318,514          | 381,079 |



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

### **Tabular Detail**

Initial Annual Premium Payment: \$20,000.00

Premiums Payable Through Age 74

|    |     |                   | GUARANTEED |                   |              | NON-0   | GUARANTEED        |              |
|----|-----|-------------------|------------|-------------------|--------------|---------|-------------------|--------------|
|    |     |                   | Guarantee  | d Insurance Rates | ;            | Current | Insurance Rates   |              |
|    |     |                   | Guara      | inteed Interest   |              | Non-Gua | aranteed Interest | ĺ            |
|    |     |                   |            | (0.00%)           |              |         | (4.93%)           |              |
|    |     | Annual<br>Premium | Policy     | Net<br>Surrender  | Net<br>Death | Policy  | Net<br>Surrender  | Net<br>Death |
| Yr | Age | Outlay            | Value      | Value             | Benefit      | Value   | Value             | Benefit      |
| 36 | 100 | 0                 |            |                   |              | 312,577 | 312,577           | 381,079      |
| 37 | 101 | 0                 |            |                   |              | 300,373 | 300,373           | 381,079      |
| 38 | 102 | 0                 |            |                   |              | 277,286 | 277,286           | 381,079      |
| 39 | 103 | 0                 |            |                   |              | 234,450 | 234,450           | 381,079      |
| 40 | 104 | 0                 |            |                   |              | 156,483 | 156,483           | 381,079      |
| 41 | 105 | 0                 |            |                   |              | 8,978   | 8,978             | 381,079      |
| 42 | 106 | 0                 |            |                   |              | Lapse   | Lapse             | Lapse        |

A zero in the annual premium outlay column means that no premiums were paid in that year; it does not mean that the policy is paid up. Charges will continue to be deducted from the policy value. Depending on actual results, premiums may need to be increased or resumed.

The illustrated Lapse Protection Benefit Period is through the insured's age 88. Any deviations from this illustration will impact the actual Lapse Protection Benefit Period.



Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Details of Policy Charges**

Initial Annual Premium Payment: \$20,000.00

Initial Interest Rate 4.93%

Premiums Payable Through Age 74 Current Policy Charges

| Year  | Age | Annual<br>Premium<br>Outlay | Premium<br>Expense<br>Charge | Cost of<br>Insurance<br>Charges | Admin &<br>Rider<br>Charges | Interest<br>Credits | Policy<br>Value | Surr.<br>Charges | Net<br>Surrender<br>Value |
|-------|-----|-----------------------------|------------------------------|---------------------------------|-----------------------------|---------------------|-----------------|------------------|---------------------------|
| 1     | 65  | 20,000                      | 1,950                        | 645                             | 5,265                       | 866                 | 13,006          | 22,015           | 0                         |
| 2     | 66  | 20,000                      | 1,050                        | 985                             | 5,399                       | 1,549               | 27,121          | 21,177           | 5,944                     |
| 3     | 67  | 20,000                      | 1,050                        | 1,125                           | 5,462                       | 2,244               | 41,729          | 20,342           | 21,387                    |
| 4     | 68  | 20,000                      | 1,050                        | 1,322                           | 5,512                       | 2,963               | 56,809          | 19,511           | 37,297                    |
| 5     | 69  | 20,000                      | 1,050                        | 1,585                           | 5,570                       | 3,706               | 72,309          | 18,688           | 53,621                    |
| 6     | 70  | 20,000                      | 1,050                        | 1,710                           | 709                         | 4,489               | 93,329          | 16,817           | 76,512                    |
| 7     | 71  | 20,000                      | 1,050                        | 1,821                           | 762                         | 5,525               | 115,221         | 14,950           | 100,271                   |
| 8     | 72  | 20,000                      | 1,050                        | 1,965                           | 792                         | 6,603               | 138,017         | 13,082           | 124,934                   |
| 9     | 73  | 20,000                      | 1,050                        | 2,126                           | 819                         | 7,726               | 161,748         | 11,211           | 150,537                   |
| 10    | 74  | 20,000                      | 1,050                        | 2,235                           | 865                         | 8,896               | 186,493         | 9,344            | 177,149                   |
| Total |     | 200,000                     | 11,400                       | 15,518                          | 31,156                      | 44,568              |                 |                  |                           |
| 11    | 75  | 0                           | 0                            | 2,464                           | 1,156                       | 11,015              | 193,889         | 7,473            | 186,416                   |
| 12    | 76  | 0                           | 0                            | 2,667                           | 1,286                       | 11,451              | 201,388         | 5,606            | 195,782                   |
| 13    | 77  | 0                           | 0                            | 2,928                           | 1,268                       | 11,894              | 209,086         | 3,735            | 205,351                   |
| 14    | 78  | 0                           | 0                            | 3,238                           | 1,282                       | 12,347              | 216,914         | 1,867            | 215,047                   |
| 15    | 79  | 0                           | 0                            | 3,589                           | 1,304                       | 12,809              | 224,829         | 0                | 224,829                   |
| 16    | 80  | 0                           | 0                            | 4,015                           | 1,288                       | 13,275              | 232,801         | 0                | 232,801                   |
| 17    | 81  | 0                           | 0                            | 4,538                           | 1,391                       | 13,744              | 240,615         | 0                | 240,615                   |
| 18    | 82  | 0                           | 0                            | 5,169                           | 1,496                       | 14,203              | 248,153         | 0                | 248,153                   |
| 19    | 83  | 0                           | 0                            | 5,874                           | 1,482                       | 14,645              | 255,441         | 0                | 255,441                   |
| 20    | 84  | 0                           | 0                            | 6,565                           | 1,483                       | 15,073              | 262,467         | 0                | 262,467                   |
| Total |     | 200,000                     | 11,400                       | 56,565                          | 44,592                      | 175,024             |                 |                  |                           |
| 21    | 85  | 0                           | 0                            | 7,196                           | 1,446                       | 15,486              | 269,311         | 0                | 269,311                   |
| 22    | 86  | 0                           | 0                            | 7,893                           | 1,430                       | 15,888              | 275,876         | 0                | 275,876                   |
| 23    | 87  | 0                           | 0                            | 8,659                           | 1,417                       | 16,273              | 282,073         | 0                | 282,073                   |
| 24    | 88  | 0                           | 0                            | 9,491                           | 1,425                       | 16,636              | 287,793         | 0                | 287,793                   |
| 25    | 89  | 0                           | 0                            | 10,339                          | 1,132                       | 16,972              | 293,294         | 0                | 293,294                   |
| 26    | 90  | 0                           | 0                            | 11,188                          | 1,158                       | 17,294              | 298,242         | 0                | 298,242                   |
| 27    | 91  | 0                           | 0                            | 11,930                          | 1,166                       | 17,584              | 302,730         | 0                | 302,730                   |
| 28    | 92  | 0                           | 0                            | 12,612                          | 1,174                       | 17,846              | 306,791         | 0                | 306,791                   |
| 29    | 93  | 0                           | 0                            | 13,226                          | 1,184                       | 18,084              | 310,465         | 0                | 310,465                   |
| 30    | 94  | 0                           | 0                            | 13,725                          | 1,193                       | 18,300              | 313,847         | 0                | 313,847                   |
| Total |     | 200,000                     | 11,400                       | 162,824                         | 57,317                      | 345,388             |                 |                  |                           |



**Sample Client** 

Age & Risk Class: Male, Age 65, Standard Non-Nicotine

Initial Annual Premium: \$20,000 Initial Death Benefit: \$381,079

## **Details of Policy Charges**

Initial Annual Premium Payment: \$20,000.00

Initial Interest Rate 4.93%

Premiums Payable Through Age 74
Current Policy Charges

| Year  | Age | Annual<br>Premium<br>Outlay | Premium<br>Expense<br>Charge | Cost of<br>Insurance<br>Charges | Admin &<br>Rider<br>Charges | Interest<br>Credits | Policy<br>Value | Surr.<br>Charges | Net<br>Surrender<br>Value |
|-------|-----|-----------------------------|------------------------------|---------------------------------|-----------------------------|---------------------|-----------------|------------------|---------------------------|
| 31    | 95  | 0                           | 0                            | 14,059                          | 1,232                       | 18,499              | 317,054         | 0                | 317,054                   |
| 32    | 96  | 0                           | 0                            | 14,943                          | 1,274                       | 18,685              | 319,522         | 0                | 319,522                   |
| 33    | 97  | 0                           | 0                            | 16,051                          | 1,331                       | 18,827              | 320,967         | 0                | 320,967                   |
| 34    | 98  | 0                           | 0                            | 17,572                          | 1,407                       | 18,906              | 320,895         | 0                | 320,895                   |
| 35    | 99  | 0                           | 0                            | 19,754                          | 1,520                       | 18,893              | 318,514         | 0                | 318,514                   |
| 36    | 100 | 0                           | 0                            | 23,084                          | 1,592                       | 18,739              | 312,577         | 0                | 312,577                   |
| 37    | 101 | 0                           | 0                            | 28,579                          | 1,991                       | 18,365              | 300,373         | 0                | 300,373                   |
| 38    | 102 | 0                           | 0                            | 38,041                          | 2,650                       | 17,605              | 277,286         | 0                | 277,286                   |
| 39    | 103 | 0                           | 0                            | 55,183                          | 3,823                       | 16,170              | 234,450         | 0                | 234,450                   |
| 40    | 104 | 0                           | 0                            | 87,302                          | 4,178                       | 13,512              | 156,483         | 0                | 156,483                   |
| Total |     | 200,000                     | 11,400                       | 477,392                         | 78,315                      | 523,589             |                 |                  |                           |
| 41    | 105 | 0                           | 0                            | 149,723                         | 6,441                       | 8,660               | 8,978           | 0                | 8,978                     |
| 42    | 106 | 0                           | 0                            | 17,047                          | 686                         | 0                   | Lapse           | 0                | Lapse                     |
| Total |     | 200,000                     | 11,400                       | 644,162                         | 85,442                      | 532,249             |                 |                  |                           |

A zero in the annual premium outlay column means that no premium payments were paid in that year; it does not mean that the policy is paid up. Charges will continue to be deducted from the policy value. Depending on actual results, premium payments may need to be increased or resumed.

This is a supplemental illustration. Please refer to the basic illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed and are subject to change. Actual results may be more or less favorable.



## **Policy Overview**

| Product Information:                         |                                 | Riders:  | Benefits:         |
|--|---------------------------------|--|-------------------|
| Product Name                                 | Symetra Protector IUL 3.0 - GPT | Accelerated Death Benefit for Chronic Illness Rider      | Included          |
| Insured Information:                         |                                 | Accelerated Death Benefit for Chronic Illness Plus Rider | Elected           |
| Name   | Sample Client                   |  | المعادية المعادية |
| Issue Age                                    | 65                              | Accelerated Death Benefit for<br>Terminal Illness Rider  | Included          |
| Gender                                       | Male                            | Charitable Giving Benefit Rider                          | Elected           |
| Risk Class                                   | Standard Non-Nicotine           | Lapse Protection Benefit                                 | Included          |
| Policy Information:                          |                                 | Overloan Lapse Protection Rider                          | Included          |
| Issue State                                  | WA                              | Premium Limits Summary:                                  |                   |
| Initial Death Benefit                        | \$381,079                       | Seven Pay  | \$41,447.00       |
| Base Coverage                                | \$381,079.00                    | Guideline Single   | \$249,446.00      |
| Supplemental Coverage                        | e \$0.00                        | Guideline Level  | \$19,054.00       |
| Death Benefit Option                         | Level                           | Accumulated GLPs   | \$19,054.00       |
| Premium Information:                         |                                 | Policy is not a MEC.                                     |                   |
| Planned Premium                              | Annual                          | 1035/Lump Sums:  |                   |
| Frequency                                    |                                 | Lump Sum Amount  | \$0.00            |
| Planned Modal Premium<br>Year 1              | \$20,000.00                     | Lump Sum Month   | 1                 |
| Amount required to place the policy in-force | \$3,750.00                      | 1035 Amount  | \$0.00            |
| Premium Deposit Accoun                       | ıt No                           | 1035 Month   | 1                 |
|  |                                 | 1035 Loan Balance  | \$0.00            |
| Policy Values:                               |                                 | 1035 Policy Cost Basis                                   | \$0.00            |
| Target Premium                               | \$11,899.18                     |  |                   |



## **Life Insurance Illustration**

Name: Sample Client

Male Age: 65-Standard Non-Nicotine Date: 4/27/2022

Initial Death Initial Non-Guaranteed
Benefit Payment Interest Rate Tax Bracket
\$381,079 \$20,000 4.93% 35%

| Year | Age | Net Annual<br>Outlay | Cumulative<br>Net Outlay | Annual<br>Cash Value<br>Incr / Decr | Net<br>Surrender<br>Value | Net Death<br>Benefit |
|------|-----|----------------------|--------------------------|-------------------------------------|---------------------------|----------------------|
| 1    | 65  | 20,000               | 20,000                   | 0                                   | 0                         | 381,079              |
| 2    | 66  | 20,000               | 40,000                   | 5,944                               | 5,944                     | 381,079              |
| 3    | 67  | 20,000               | 60,000                   | 15,442                              | 21,387                    | 381,079              |
| 4    | 68  | 20,000               | 80,000                   | 15,911                              | 37,297                    | 381,079              |
| 5    | 69  | 20,000               | 100,000                  | 16,324                              | 53,621                    | 381,079              |
| Т@   | 69  | 100,000              | 100,000                  | 53,621                              | 53,621                    | 381,079              |
| 6    | 70  | 20,000               | 120,000                  | 22,891                              | 76,512                    | 381,079              |
| 7    | 71  | 20,000               | 140,000                  | 23,759                              | 100,271                   | 381,079              |
| 8    | 72  | 20,000               | 160,000                  | 24,663                              | 124,934                   | 381,079              |
| 9    | 73  | 20,000               | 180,000                  | 25,602                              | 150,537                   | 381,079              |
| 10   | 74  | 20,000               | 200,000                  | 26,613                              | 177,149                   | 381,079              |
| Т@   | 74  | 200,000              | 200,000                  | 177,149                             | 177,149                   | 381,079              |
| 11   | 75  | 0                    | 200,000                  | 9,267                               | 186,416                   | 381,079              |
| 12   | 76  | 0                    | 200,000                  | 9,366                               | 195,782                   | 381,079              |
| 13   | 77  | 0                    | 200,000                  | 9,569                               | 205,351                   | 381,079              |
| 14   | 78  | 0                    | 200,000                  | 9,695                               | 215,047                   | 381,079              |
| 15   | 79  | 0                    | 200,000                  | 9,782                               | 224,829                   | 381,079              |
| T@   | 79  | 200,000              | 200,000                  | 224,829                             | 224,829                   | 381,079              |
| 16   | 80  | 0                    | 200,000                  | 7,972                               | 232,801                   | 381,079              |
| 17   | 81  | 0                    | 200,000                  | 7,815                               | 240,615                   | 381,079              |
| 18   | 82  | 0                    | 200,000                  | 7,538                               | 248,153                   | 381,079              |
| 19   | 83  | 0                    | 200,000                  | 7,288                               | 255,441                   | 381,079              |
| 20   | 84  | 0                    | 200,000                  | 7,025                               | 262,467                   | 381,079              |
| T@   | 84  | 200,000              | 200,000                  | 262,467                             | 262,467                   | 381,079              |
| 21   | 85  | 0                    | 200,000                  | 6,844                               | 269,311                   | 381,079              |
| 22   | 86  | 0                    | 200,000                  | 6,565                               | 275,876                   | 381,079              |
| 23   | 87  | 0                    | 200,000                  | 6,198                               | 282,073                   | 381,079              |
| 24   | 88  | 0                    | 200,000                  | 5,720                               | 287,793                   | 381,079              |
| 25   | 89  | 0                    | 200,000                  | 5,501                               | 293,294                   | 381,079              |
| Т@   | 89  | 200,000              | 200,000                  | 293,294                             | 293,294                   | 381,079              |

V2.51.00 C2.06.03. This is a supplemental illustration. Please refer to the basic illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed and are subject to change. Actual results may be more or less favorable.

## **Life Insurance Illustration**

Name: Sample Client

Male Age: 65-Standard Non-Nicotine Date: 4/27/2022

Initial Death Initial Non-Guaranteed
Benefit Payment Interest Rate Tax Bracket
\$381,079 \$20,000 4.93% 35%

| Year | Age | Net Annual<br>Outlay | Cumulative<br>Net Outlay | Annual<br>Cash Value<br>Incr / Decr | Net<br>Surrender<br>Value | Net Death<br>Benefit |
|------|-----|----------------------|--------------------------|-------------------------------------|---------------------------|----------------------|
| 26   | 90  | 0                    | 200,000                  | 4,948                               | 298,242                   | 381,079              |
| 27   | 91  | 0                    | 200,000                  | 4,488                               | 302,730                   | 381,079              |
| 28   | 92  | 0                    | 200,000                  | 4,061                               | 306,791                   | 381,079              |
| 29   | 93  | 0                    | 200,000                  | 3,674                               | 310,465                   | 381,079              |
| 30   | 94  | 0                    | 200,000                  | 3,382                               | 313,847                   | 381,079              |
| Т@   | 94  | 200,000              | 200,000                  | 313,847                             | 313,847                   | 381,079              |
| 31   | 95  | 0                    | 200,000                  | 3,208                               | 317,054                   | 381,079              |
| 32   | 96  | 0                    | 200,000                  | 2,468                               | 319,522                   | 381,079              |
| 33   | 97  | 0                    | 200,000                  | 1,445                               | 320,967                   | 381,079              |
| 34   | 98  | 0                    | 200,000                  | -72                                 | 320,895                   | 381,079              |
| 35   | 99  | 0                    | 200,000                  | -2,381                              | 318,514                   | 381,079              |
| Т@   | 99  | 200,000              | 200,000                  | 318,514                             | 318,514                   | 381,079              |
| 36   | 100 | 0                    | 200,000                  | -5,936                              | 312,577                   | 381,079              |
| 37   | 101 | 0                    | 200,000                  | -12,205                             | 300,373                   | 381,079              |
| 38   | 102 | 0                    | 200,000                  | -23,086                             | 277,287                   | 381,079              |
| 39   | 103 | 0                    | 200,000                  | -42,836                             | 234,450                   | 381,079              |
| 40   | 104 | 0                    | 200,000                  | -77,968                             | 156,483                   | 381,079              |
| T@   | 104 | 200,000              | 200,000                  | 156,483                             | 156,483                   | 381,079              |
| 41   | 105 | 0                    | 200,000                  | -147,505                            | 8,978                     | 381,079              |
| 42   | 106 | 0                    | 200,000                  | -8,978                              | 0                         | 0                    |
| Т@   | 106 | 200,000              | 200,000                  | 0                                   | 0                         | 0                    |

V2.51.00 C2.06.03. This is a supplemental illustration. Please refer to the basic illustration for guaranteed elements and other important information. Non-guaranteed elements are not guaranteed and are subject to change. Actual results may be more or less favorable.

## **Life Insurance Illustration**

#### **Net Annual Outlay**

Annual outlay net of taxes (Tax on Withdrawal and MEC Loan).

## **Cumulative Net Outlay**

Sum of net annual outlay.

#### **Annual Cash Value Incr / Decr**

Annual increase in cash value.

#### **Net Surrender Value**

Gross Cash Value net of Loans and Withdrawals.

#### **Net Death Benefit**

Gross Death Benefit net of Loans and Withdrawals.

## Illustration Concept:

### **Life Insurance Illustration**

The Ledger concept illustrates non-guaranteed values and other non-guaranteed elements.

The net annual premium outlay column includes total illustrated annual premium for the base policy and any riders less any loans, dividends and/or surrenders of other policy values, plus any tax consequences that might result from situations such as a Modified Endowment Contract.

Please refer to the Basic Ledger and Supplemental Ledger for a complete description of non-guaranteed values including definitions of cash value and death benefit columns.

Name: Sample Client M/65

Company/ Product: Symetra Life Insurance Company/ Symetra Protector IUL 3.0

## **Product Warning(s)**

- The policy has lapsed.
- Illustration Succeeded

**Client Input Summary** 

Company: Symetra Life Insurance Company

Product: Symetra Protector IUL 3.0

April 27, 2022

## Insured

| Insured Name           | Sample Client         |
|------------------------|-----------------------|
| Application State      | Washington            |
| Age                    | 65                    |
| Gender                 | Male                  |
| Class                  | Standard Non-Nicotine |
| Table Rating           | None                  |
| Flat Extra             | 1 to 56 - 0           |
| Backdate Illustration? | N                     |
| Policy Date            | TODAY                 |

### **Indexed Accounts**

| 1-Year Point to Point                                   | 100            |
|---|----------------|
| 2-Year Point to Point                                   | 0              |
| S&P 500® Index - Base                                   | 0              |
| JPMorgan ETF Efficiente 5 Index - Base                  | 0              |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 - Base   | 0              |
| S&P 500® Index - Core                                   | 0              |
| JPMorgan ETF Efficiente 5 Index - Core                  | 0              |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 - Core   | 0              |
| S&P 500® Index - Select                                 | 0              |
| JPMorgan ETF Efficiente 5 Index - Select                | 0              |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 - Select | 0              |
| Fixed Crediting Rate                                    | 0              |
| Total Allocation Must Equal 100%                        | 100            |
| 1-Year Point to Point                                   | 1 to 59 - 4.93 |
| 2-Year Point to Point                                   | 1 to 59 - 4.93 |
| S&P 500® Index - Base                                   | 1 to 59 - 4.20 |
| JPMorgan ETF Efficiente 5 Index - Base                  | 1 to 59 - 4.20 |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 -        | 1 to 59 - 4.20 |
| Base  |                |
| S&P 500® Index - Core                                   | 1 to 59 - 4.93 |
| JPMorgan ETF Efficiente 5 Index - Core                  | 1 to 59 - 4.93 |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 - Core   | 1 to 59 - 4.93 |
| S&P 500® Index - Select                                 | 1 to 59 - 5.61 |
| JPMorgan ETF Efficiente 5 Index - Select                | 1 to 59 - 5.61 |
| Blended S&P 500® and JPMorgan ETF Efficiente 5 -        | 1 to 59 - 5.61 |
| Select Fixed Crediting Rate                             | 1 to 59 - 3.00 |

## **Solve For**

Solve For Face Amount Face Solve Option 1 to 119 - Solve for CV

| Client Input Summary  |                                   |  |  |
|---|-----------------------------------|--|--|
| npany:Symetra Life Insurance Company  | April 27, 2022                    |  |  |
| duct: Symetra Protector IUL 3.0   |                                   |  |  |
| ve For  |                                   |  |  |
| Modal Premium   | 1 to 10 - 20,000<br>11 to 119 - 0 |  |  |
| Premium Mode  | Annual                            |  |  |
| Solve Goal  | Cash Value                        |  |  |
| Cash Value  | 1                                 |  |  |
| Goal Year   | Age                               |  |  |
| Age   | 105                               |  |  |
| bursements  |                                   |  |  |
| Disbursements   | N                                 |  |  |
| icy Options   |                                   |  |  |
| Definition of Life Insurance  | Guideline Prem                    |  |  |
| Death Benefit Option  | 1 to 119 - Level                  |  |  |
| Prevent MEC   | N                                 |  |  |
| Lump Sum  | N                                 |  |  |
| 035 Exchange Amount   | 0.00                              |  |  |
| nterest Rate  | Current                           |  |  |
| Charges   | Current                           |  |  |
| icy Riders  |                                   |  |  |
| Surrender Value Enhancement Rider   | N                                 |  |  |
| Chronic Illness Plus Rider  | Υ                                 |  |  |
| Charitable Giving Benefit   | Υ                                 |  |  |
| Overloan Lapse Protection Rider is included at no additional cost if he Definition of Life Insurance is GPT. Overloan Lapse Protection Rider is not available for CVAT. |                                   |  |  |
| ports   |                                   |  |  |
| nternal Rate of Return  | N                                 |  |  |
| Policy Charges  | Υ                                 |  |  |
| Financial Strengths   | Υ                                 |  |  |
| Allocation Index Strategies   | Υ                                 |  |  |
| Chronic Illness Rider Report  | N                                 |  |  |
| Revised Illustration  | N                                 |  |  |
| Policy Overview   | Y                                 |  |  |
| ent Info  |                                   |  |  |
| Agent Name  | Aegis Financial                   |  |  |
| Agent Company   | Aegis Financial                   |  |  |
| Agent Street Address  | 7105 West 44th Ave                |  |  |
| Agent City  | Wheat Ridge                       |  |  |
| Agent State   | Colorado                          |  |  |
| Agent Zip Code  | 80033                             |  |  |
|   | 00000                             |  |  |

## **Client Input Summary**

Company: Symetra Life Insurance Company

Product: Symetra Protector IUL 3.0

April 27, 2022

## Concept

Concept Ledger
Tax Bracket 1 to 55 - 35